

## Open Position Announcements

### **Environmental Sustainability Consultant/Project Manager**

Trinity Consultants is experiencing rapid growth in its Sustainability Services practice, and is looking for experienced, energetic environmental consultants to join our growing team. The position will be responsible for managing projects and working across Trinity's environmental consulting operations to expand our sustainability and climate strategy-related services.

Our Sustainability Services team is a dynamic and collaborative group of dedicated self-starters looking for a like-minded professional to join us! At Trinity, we strive to provide high quality work products that exceed our clients' expectations. We foster an environment where knowledge sharing, innovation and entrepreneurship is rewarded and offer several career tracks by which a consultant may advance their career.

This position is fully remote, as our team works across all of Trinity's local offices in support of providing sustainability services. Our service offerings in this area include environmental sustainability program development and implementation, sustainability disclosure support, decarbonization strategy advisement, biodiversity management planning, enterprise-wide GHG and other sustainability metrics tracking, product life cycle assessment (LCA) and Environmental Product declaration (EPD) development and carbon policy and regulatory tracking.

### **Academic Background**

Bachelor's degree in engineering preferred but not mandatory, with work experience in various aspects of environmental sustainability as outlined below. Master's degree or above in sustainability or environmental management a plus.

### **Experience**

At least 7 years of consulting experience is required. Ideal candidates will have project experience **in any or all** the following areas:

- Carbon/GHG quantification and verification techniques and tools (GHG Scope 1, 2, and 3 emissions)
- Life-cycle assessment and Environmental Product Declaration development
- Carbon markets and policy and evolving sustainability initiatives (e.g., nature)
- Decarbonization strategies and financial climate risk assessment
- Sustainability/ESG disclosure
- Development and assurance review of sustainability programs and strategies

Our client base is predominantly industrial clients, hence experience in working with heavy industry is a plus.

### **ESSENTIAL DUTIES AND RESPONSIBILITIES**

1. Develop sales leads for projects and develop sales proposals for existing and prospective clients.
2. Manage and/or advise on projects by working with other consultants in the S&A practice as well as across Trinity's Environmental Consulting offices.
3. Monitor, verify, and ensure the technical accuracy and quality of project related work.
4. Maintain business development relationships through sales calls and professional networking.
5. Identify new marketing opportunities and assist business development staff with appropriate literature development, communication, and follow-up.
6. Attend and present papers at conferences and present luncheon seminars.
7. Communicate client needs to management and staff so that the staff can help meet client and company goals while also meeting personal goals.
8. Mentor and develop junior consulting staff to increase proficiency in environmental sustainability topics.
9. Ensure proper utilization and billing of projects.

*(The specific statements shown in each section of this description are not intended to be all-inclusive. They represent typical elements and criteria necessary to successfully perform the job.)*